

FUTURE FORWARD Webinar Event

Advisory, Analytics, & AI



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QB Talks – September 2024
“The Future of QuickBooks”

Today's Speaker

William (Bill) “Murph” Murphy



Today's webinar is being led by William 'Bill' Murphy, better known as 'Murph' to the ProAdvisor and accounting community. Murph, has been around long enough to see 'compact discs emerge from the primordial pond' to become Intuit's first offering Quicken, which then evolved into QuickBooks.

Murph is an Advanced Certified ProAdvisor and one of the founding members of ***Insightful Accountant***. In other words, he has been consulting and writing about QuickBooks since the “dawn of time.”

Today, Murph is mostly retired from active QuickBooks consulting, but he still serves as ***Insightful Accountant's*** Senior Technical Contributing Editor writing from 5 to 9 articles per week. He is also the author of ***Insightful Accountant's*** new **28+ page eCommerce Integrator Comparison Blue Paper** which you will hear more about later in this webinar.

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Agenda and Objectives

Will there even be a QuickBooks Desktop 2025?

Will there even continue to be QuickBooks Desktop after September 30, 2025?

What is the future of QuickBooks Online?

Is Intuit going to release an all-in-one cloud solution by ‘bundling’ products together?

What alternatives exist for QuickBooks Desktop and Online users?

Upon completion of this webinar, participants should be able to:

- **Prepare for an accounting future with an alternative to QuickBooks Desktop.**
- **Differentiate between Intuit and Non-Intuit accounting platforms meeting their needs.**
- **Identify Intuit accounting options that might best fit your requirements.**
- **Choose one or more Non-Intuit accounting options to explore before migrating.**

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What is the future of QuickBooks?

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4. Is Intuit going to release an all-in-one cloud solution by 'bundling' products together?
5. What alternatives exist for QuickBooks Desktop and Online users?

Murph's "Simple" Answers:

1. No
2. Increasingly Doubtful
3. Changing: "Evolving into 'Intuit Enterprise Solutions'"
4. Sooner than expected
5. A multitude of alternatives (*many better than others*)

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What is the future of QuickBooks?

Polling Question # !:

Before we get into the nitty-gritty of answering our ‘future of QuickBooks’ question, let’s find out what you think about existing Intuit Solutions as an alternative to Desktop.

So, which of the following Intuit solutions do you think might be suitable for a user looking for an alternative to your QuickBooks Desktop Premier-plus subscription?

- 1) QuickBooks Solopreneur or Ledger
- 2) QuickBooks Simple Start or Essentials
- 3) QuickBooks Plus or Advanced
- 4) All of the above
- 5) None of the above

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What is the future of QuickBooks?

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5. What alternatives exist for QuickBooks Desktop and Online users?

To answer these questions we need to look to information within Intuit’s 2024 Year-end Financials. And to answer # 1 and # 2 we need to answer # 3 and # 4 first:

*“the new name (Global Business Solutions Group) better aligns with the global reach of the **Mailchimp** and **QuickBooks platform**, the company's focus on serving **both** small and **mid-market** businesses, and its vision to become the **end-to-end platform** that customers use to grow and run their business.”*

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Continuing to focus on # 3 and # 4, during Intuit's 4th-Quarter Investors Conference Call on August 22, Intuit's Chief Executive, Sasan Goodarzi, reported:

*"In fiscal 2025, we are accelerating investments to better serve customers who have more complex needs, such as **more sophisticated accounting and reporting requirements, business intelligence, money solutions, human capital management, professional services, and customer acquisition solutions with Mailchimp, all assisted by AI-powered human experts."***

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Continuing to focus on # 3 and # 4, during Intuit's 4th-Quarter Investors Conference Call on August 22, Intuit's Chief Executive, Sasan Goodarzi, went on to say:

*"Looking ahead, we are **bringing QuickBooks and Mailchimp together to create a single growth platform**, differentiated in the markets where we have product market fit...", "We are in a great position to win **as an end-to-end platform**..."*

That's pretty clear. Mailchimp and QuickBooks Online (Advanced) Accounting including QuickBooks Live Assist, Payments, Payroll, and Capital, are targeted as a single AI-driven platform.

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Those two statements make it pretty clear.

*"In fiscal 2025, we are accelerating investments to better serve customers who have more complex needs, such as **more sophisticated accounting and reporting requirements, business intelligence, money solutions, human capital management, professional services, and customer acquisition solutions with Mailchimp, all assisted by AI-powered human experts."***

*"Looking ahead, we are **bringing QuickBooks and Mailchimp together to create a single growth platform, differentiated in the markets where we have product market fit...**", "We are in a great position to win **as an end-to-end platform...**".*

QuickBooks Online (Advanced) Accounting including QuickBooks Live Assist coupled with Mailchimp, Payments, Payroll, and Capital, are all targeted as a single AI-driven platform.

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So, my answer for # 3 and # 4, in having seen so much Intuit evolution of:

QuickBooks Online (Advanced) Accounting including QuickBooks Live Assist coupled with Mailchimp, Payments, Payroll, and Capital, are all targeted as a single AI-driven platform.

Was fulfilled last Tuesday when Intuit announced “Intuit Enterprise Suite” the exact product made up of the above components that I had predicted.

So, QuickBooks Desktop is not the only change Intuit is making, QBO is ‘evolving’ too! (Murph)

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Speaking of QuickBooks Desktop, let's see if Intuit's financials give us a glimpse in questions # 1 and # 2...

*“The company expects **desktop ecosystem revenue to decline approximately 20 percent in the first quarter of fiscal 2025.... The first quarter desktop growth outlook reflects changes the company made to its QuickBooks desktop offerings in early fiscal 2024 to complete the transition to a recurring subscription model, including more frequent product updates. The company expects these changes to lower revenue in the first quarter of fiscal 2025 by approximately \$160 million...**”*

*“The company expects these changes to **lower revenue in the first quarter of fiscal 2025 by approximately \$160 million.**”*

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What is the future of QuickBooks?



1. Will there even be a QuickBooks Desktop 2025?
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Speaking of QuickBooks Desktop, what's Intuit's financials saying about question # 1 and # 2:

*“The company expects **desktop ecosystem revenue to decline approximately 20 percent in the first quarter of fiscal 2025.... The first quarter desktop growth outlook reflects changes the company made to its QuickBooks desktop offerings in early fiscal 2024 to complete the transition to a recurring subscription model, including more frequent updates.***

*“The company expects these changes to **lower revenue in the first quarter of fiscal 2025 by approximately \$160 million.**”*

Since we know that Sales of Desktop Pro/Premier will end September 30th, and Intuit has only said that ‘current subscribers’ will be able to renew “the next time” their subscription is due (*and their disclosure makes it pretty clear that they can change that policy at any time*) the future of desktop is ‘bleak’ at best.

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What does all of this mumbo-jumbo mean, all this financial prognostication?

For Desktop, I'm afraid it's like a Dinosaur stuck in the tar pits.
The only question is how long before the struggling beast sinks into oblivion.



For Intuit's Cloud Accounting, looks like they are going for Mid-market with their new...
Intuit Enterprise Suite, a nifty package aimed at providing everything for one bundled price.

For you and I, one or more 'alternatives' to Intuit might be our solution.

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When you consider alternatives, you have to consider 'what you are using now': Desktop Pro, Desktop Premier, Desktop Enterprise, QBO Simple-start, QBO-Essentials, QBO-Plus or QBO-Advanced.

If you are going to migrate from Desktop Pro, Desktop Premier, QBO Simple-start or QBO-Essentials you are probably looking at the same group of alternatives.

If you are going to migrate from Desktop Enterprise, QBO-Plus or QBO-Advanced, you are looking at probably another group of alternatives.

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If you are going to migrate from Desktop Pro, Desktop Premier, QBO Simple-start or QBO-Essentials you are probably looking at the same group of alternatives.

Accounting Suite

Kashoo

Patriot

QuickBooks Advanced

Sage 50/50c

Xero (3 product levels)

FreshBooks (2 product levels)

Odoo (2 product levels w many plug-ins)

QuickBooks Plus

Intuit Enterprise Suite

Wave Pro

Zoho Books (multiple add-ons)

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So, if you are trying to pin me down, then my favorites for entry level (replacing QBDT Pro) are:

Intuit Solutions

QuickBooks
Online
Simple-start

Non-Intuit Solutions

Xero
Growing

Kashoo
Accounting

Wave
Pro

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What is the future of QuickBooks?

Polling Question # 2:

With our preliminary discussion of migration solutions that might work for QuickBooks Desktop users, let's find out what you think.

So, which of the following Non-Intuit solutions do you think might be suitable for a user looking for an alternative to your QuickBooks Desktop Pro-plus subscription?

- 1) Xero Growing
- 2) Wave Pro Accounting
- 3) Kashoo Accounting
- 4) All of the above
- 5) None of the above

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Product	QuickBooks	QuickBooks	QuickBooks	Odoo	Patriot	Accounting	Xero	FreshBooks	Zoho Books	Sage 50
Features	DT Pro	DT Premier	Plus	Standard	Premium	Suite	Established	Premium	Elite	Quantum
Platform Type	On Premise	On Premise	Cloud	Cloud	Cloud	Cloud	Cloud	Cloud	Cloud	OP/Cloud
Backup/Restore	Yes-User	Yes-User	Automatic	Automatic	Automatic	Automatic	Automatic	Automatic	Automatic	Yes-Both
Budgeting	Yes	Yes	Yes	Yes	No	Yes	Yes	Yes	Yes	Yes
Contractor (1099) Track/Print	Yes	Yes	Yes	Odoo App	Yes	Yes	Yes	No	Yes	Yes
Custom Field Tracking	Yes	Yes	Yes	Yes	No	Yes	Optional	No	Limited	Yes
Customer Accessible Portal	No	No	No	Yes	No	No	No	Yes	Yes	No
eCommerce Connectivity	No	No	Yes (All)	Odoo App	No	Optional	No	No	Yes	No
Dashboard Displays	Limited	Limited	Yes	Yes	Limited	Yes	Yes	Yes	Yes	Yes
Estimate/Quote Creation	Yes	Yes	Yes	Odoo App	Yes	Yes	Yes	Yes	Yes	Yes
Expense Tracking	Yes	Yes	Yes	Odoo App	Yes	Yes	Yes	Yes	Yes	Yes
Fixed Asset Tracking	No	Yes	No	Yes	No	Yes	Yes	No	No	Optional
Inventory Management	Limited	Yes	Limited	Odoo App	Limited	Yes	Yes	No	Yes	Yes
Location Tracking	Classes	Classes	Yes	Hierarchy	Yes	Yes	Optional	No	Yes	Yes
Mileage Tracking	Yes	Yes	Yes	Odoo App	No	Yes	Yes	Yes	Yes	Optional
Multi-company per subscription	Yes	Yes	No	Yes	No	No	No	No	Yes	Yes
Multi-currency Capable	Yes	Yes	Yes	Yes	No	Yes	Yes	Yes	Yes	Yes
Payments (via ACH)	Optional	Optional	Optional	Yes	Yes	Yes	Yes	Yes	Yes	Optional
Payroll Capable	QB Option	QB Option	QB Payroll	Odoo App	Patriot	AS Option	Via Gusto	Gusto Option	Zoho Option	Sage Payroll
Project Tracking	Yes	Yes	Yes	Odoo App	No	Yes	Yes	Yes	Yes	Yes
Purchase Order Tracking	Yes	Yes	Yes	Odoo App	No	Yes	Yes	No	Yes	Yes
Receipt Capture	Yes	Yes	Yes	Odoo App	Yes	Yes	Via Hubdoc	Yes	Yes	Optional
Sales Order Tracking	No	Yes	No	Odoo App	No	Yes	Optional	No	Yes	Yes
Time Tracking	Yes	Yes	QB Time	Odoo App	Via Payroll	Yes	Yes	Yes	Yes	Optional
User Access Controls	Yes	Yes	Yes	Yes	Yes	Yes	Yes	No	Yes	Yes
User Limit (w/o Added Cost)	3	5	5	Unlimited	Unlimited	Unlimited	Unlimited	2	15	40

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What is the future of QuickBooks?

Polling Question # 3:

Now that we've looked a little more deeply into solutions that are appropriate for Desktop user migration, what do you think...

Which of the following Intuit solutions might be a good fit for a user of QuickBooks Premier-plus Desktop subscriber using Sales Orders to fulfill substantial inventory sales?

- 1) QuickBooks Plus
- 2) QuickBooks Advanced
- 3) QuickBooks Enterprise
- 4) All of the above
- 5) None of the above

(Intuit Enterprise Suite is an unknown)

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Key Pros for Alternatives to Desktop

Accounting Suite: Has a QB Desktop feel; Most closely featured like Premier, Unlimited Users

FreshBooks (Prem): Mobile app-client exchange, Customer Portal, Gusto Payroll Plug-in

QBO-Plus: Mobile App provides Desktop-like view and Functionality; Extensive Apps Available

Odoo (Std): Unlimited users; Multiple 'free' plug-in features (inventory/manufacturing/eCom)

Patriot (Prem): Works with Patriot Payroll; Unlimited users; Highly-ranked Customer Support

Sage 50c (Quantum): Hybrid Desktop-cloud option, Multi-Co (1 Subscription), Up to 40 Users

Xero (Estab): Unlimited Users, Gusto Payroll, Hubdoc, Avalara functionality, World-wide functions

Zoho Books (Elite): Highly-functional, Mobile-app capable, Fifteen-users, Own-ecosystem Apps

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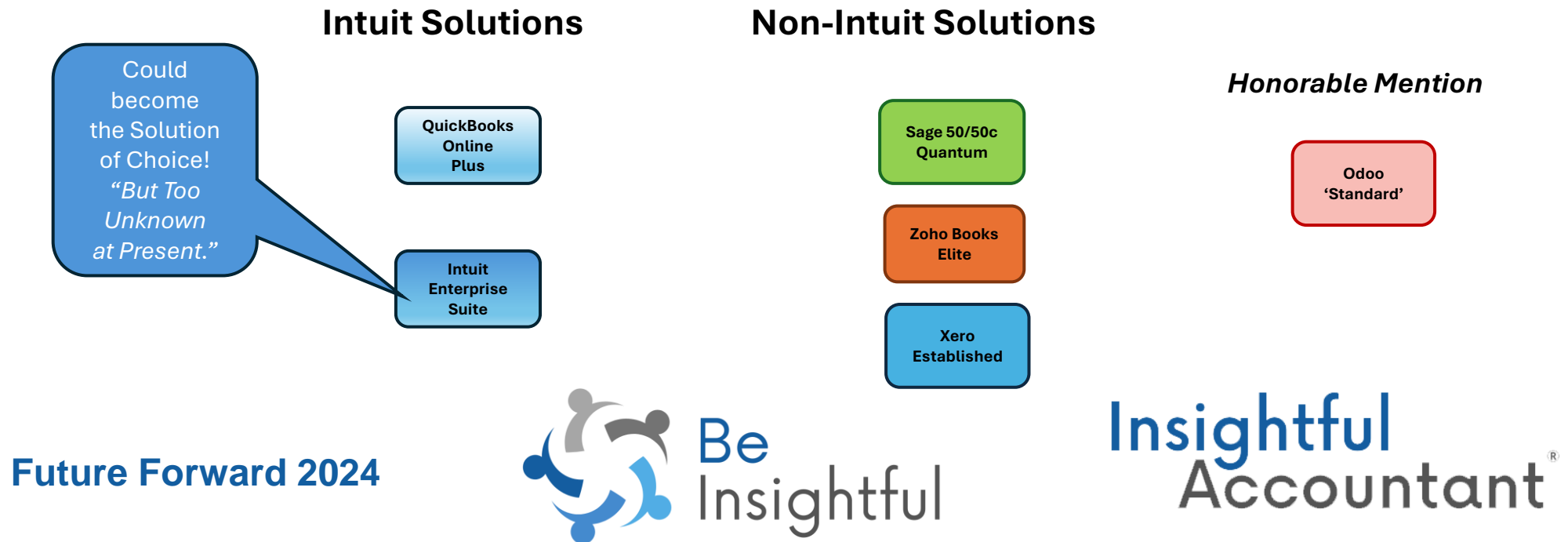


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5. **What alternatives exist for QuickBooks Desktop and Online users?**

And since you seem emphatical on pinning me down, then my favorites for 'upper level' picks are:



What is the future of QuickBooks?

Polling Question # 4:

Now that we've considered some of the significant 'Pro' for alternative to QuickBooks Desktop we want to know what you think...

So, which of the following Non-Intuit solution combinations might you want to explore when consideration migration from QuickBooks Premier-plus Desktop if your business requires Sales Orders, Inventory Management, and 40 or more users, without any add-on, add-in, or options software?

- 1) Accounting Suite and Sage 50c Quantum
- 2) Accounting Suite and Zoho Books
- 3) Sage 50c Quantum and Zoho Books
- 4) Any of the above
- 5) None of the above

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About our App Compare for QuickBooks

The comparison chart used in today’s webinar reflects just 18 key features of the more than 48 features Murph reviewed, evaluated, compared and contrasted to QuickBooks Desktop and Online.

If you want to know how today’s reviewed apps stack up in all 48 key features, you need Murph’s QuickBooks App Comparisons.

You must register for *Insightful Accountant’s* new ‘Premium Content’ site **“Be Insightful”** in order to access Murph’s App Comparison ‘Blue Papers’.

Murph also has a new ‘ERP’ App Comparison ‘Blue Paper’ coming soon to **“Be Insightful”**, sign-up today.

Don’t miss out. You can be included in the official release and related webinar by joining **‘Be Insightful’**...

Product	QuickBooks DT Pro	QuickBooks DT Premier	QuickBooks Plus	Odoo Standard	Patriot Premium	Accounting Suite	Xero Established	FreshBooks Premium	Zoho Books Elite	Sage 50 Quantum
Platform Type	On-Premise	On-Premise	Cloud	Cloud	Cloud	Cloud	Cloud	Cloud	Cloud	OP/Cloud
Backup/Restore	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Budgeting	Yes	Yes	Yes	Yes	No	Yes	Yes	Yes	Yes	Yes
Contractor (1099) Track/Print	Yes	Yes	Yes	Odoo App	Yes	Yes	Yes	No	Yes	Yes
Custom Field Tracking	Yes	Yes	Yes	Yes	No	Yes	Optional	No	Limited	Yes
Customer Accessible Portal	No	No	No	Yes	No	Yes	Yes	Yes	Yes	No
eCommerce Connectivity	No	No	Yes (A)	Yes (A)	No	Optional	No	No	Yes	No
Dashboard Displays	Limited	Limited	Yes	Yes	Limited	Yes	Yes	Yes	Yes	Yes
Estimate/Quote Creation	Yes	Yes	Yes	Odoo App	Yes	Yes	Yes	Yes	Yes	Yes
Expense Tracking	Yes	Yes	Yes	Odoo App	Yes	Yes	Yes	Yes	Yes	Yes
Fixed Asset Tracking	No	Yes	Yes	Yes	No	Yes	No	No	No	Optional
Inventory Management	Limited	Yes	Limited	Odoo App	Limited	Yes	No	Yes	Yes	Yes
Location Tracking	Classes	Classes	Yes	Heiarchy	Yes	Yes	Optional	No	Yes	Yes
Mileage Tracking	Yes	Yes	Yes	Odoo App	No	Yes	Yes	Yes	Yes	Optional
Multi-company per subscription	Yes	Yes	Yes	Yes	No	Yes	No	Yes	Yes	Yes
Multi-currency Capable	Yes	Yes	Yes	Yes	No	Yes	Yes	Yes	Yes	Yes
Payments (via ACH)	Optional	Optional	Optional	Yes	Yes	Yes	Yes	Yes	Yes	Optional
Payroll Capable	QB Option	QB Option	QB Payroll	Odoo App	Patriot	AS Option	Via Gusto	Gusto Option	Zoho Option	Sage Payroll
Project Tracking	Yes	Yes	Yes	Odoo App	No	Yes	Yes	Yes	Yes	Yes
Purchase Order Tracking	Yes	Yes	Yes	Odoo App	No	Yes	Yes	Yes	Yes	Yes
Receipt Capture	Yes	Yes	Yes	Odoo App	Yes	Yes	Via Intuit	Yes	Yes	Optional
Sales Order Tracking	No	Yes	No	Odoo App	No	Yes	Optional	No	Yes	Yes
Time Tracking	Yes	Yes	QB Time	Odoo App	Via Payroll	Yes	Yes	Yes	Yes	Optional
User Access Controls	Yes	Yes	Yes	Yes	Yes	Yes	Yes	No	Yes	Yes
User Limit (w/o Added Cost)	3	5	5	Unlimited	Unlimited	Unlimited	Unlimited	2	15	40

You can only get the complete App Compare by requesting it in the next Polling Question.

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5. **What alternatives exist for QuickBooks Desktop and Online users?**

This is one glimpse at the kind of topics Murph will cover in his soon-to-be released ERP Comparison 'Blue Paper' that will include Intuit Enterprise Suite. His Blue Paper explains why you might consider migrating from Desktop Enterprise, QBO-Plus or QBO-Advanced, and going to another group of alternatives commonly called 'ERPs':

"We've outgrown QuickBooks, it's slow, problematic and unreliable!"

"You've outgrown QuickBooks Enterprise or QuickBooks Advanced. You are experiencing file overload errors and slow performance. You are paying for a 3rd-party App or software to plug into your Enterprise or Advanced QuickBooks and still using spreadsheets to manage specifics."

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Why might you consider migrating from Desktop Enterprise, QBO-Plus or QBO-Advanced, and going to another group of alternatives commonly called 'ERPs':

"We need something more specific to our business and business processes."

"You are considering migrating from QuickBooks Enterprise or Advanced to something more aligned with your business requirements. You're convinced you need an ERP—a comprehensive solution providing all your maturing business needs. After all when you go to a business (specific) conference and tell other business owners/CFOs/Controllers or Manager you are still using QuickBooks, they say "what, how can you possibly be using QuickBooks for your level of \$ and activity?"

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Why might you consider migrating from Desktop Enterprise, QBO-Plus or QBO-Advanced, and going to another group of alternatives commonly called 'ERPs':

"Everybody loves QuickBooks, but it just doesn't do everything we need, and I don't want anymore Apps or software plug-ins."

Even though QuickBooks helps you manage your accounting processes, it lacks the specific features your business needs. That's why the QuickBooks Plug-in App industry exists (to bolster the basics of QuickBooks). But the reality is that multiple plug-ins and spreadsheets just don't cut the mustard, you spend time re-connecting broken app connections and then aren't certain what data you do/don't have.

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Why might you consider migrating from Desktop Enterprise, QBO-Plus or QBO-Advanced, and going to another group of alternatives commonly called 'ERPs':

"If an ERP can collectively save me the time of one full-time employee, then I can justify the expenditure to migrate."

Just by having all our A/P vendors send their Bills to our ERP email link, they are now automatically posted using AI functionality... that's saved me 75% of one of my A/P clerks and eliminated temps.

With our ERP's incorporated field service service, our repair techs are 20% more efficient per day, that's an entire extra job they can accomplish over a week's time. That's what I call... 'ROI.'

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Why might you consider migrating from Desktop Enterprise, QBO-Plus or QBO-Advanced, and going to another group of alternatives commonly called 'ERPs'. Here are seven ERP's currently being compared for Insightful Accountant's upcoming "*Be Insightful*" ERP Comparison 'Blue Paper':

Acumatica
Infor
Oracle NetSuite
Sage Intacct

Epicore
Intuit Enterprise Suite
MS Dynamics 365
SysPro

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What is the future of QuickBooks?

If you are going to migrate from Desktop Enterprise, QBO-Plus or QBO-Advanced, you are looking at probably looking at these ERP solutions along with others:

- **Acumatica** – One of the simplest User-interfaces, reminds many users of QB; it has unlimited number of users built into the pricing structure. Many functional options depending on the nature of your business.
- **Epicore** – Supports manufacturing, distribution, suppliers, retailers and other detail-oriented businesses with sophisticated analytics as well as core financials.
- **Infor** – platform selection varies by business requirements, you need to understand what each platform offers specific to your business operations and needs. Platform may support construction, another platform supporting manufacturing, etc. Once configured provides great financial and analytic capabilities.

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If you are going to migrate from Desktop Enterprise, QBO-Plus or QBO-Advanced, you are probably looking at one or more of these ERP solutions (*along with others*):

- **Intuit Enterprise Suite** – Intuit’s new all-in-one solution made of QuickBooks Online (Advanced) Accounting including QuickBooks Live Assist coupled with Mailchimp, Payments, Payroll, and Capital, all targeted as a single AI-driven platform to the Mid-market (Businesses \$3-M/year).
- **Oracle NetSuite** – Perfect for growing companies, especially those operating on a global basis. Numerous turn-on features support cross-functional operations (like manufacturers with eCommerce sales, or wholesalers also operating retail, contractors serving as developers and homebuilders, etc.).
- **MicroSoft Dynamics 365** – if you are an ‘everything Microsoft’ company then this may be the right ERP solution for you. Offers functional support and features for most ‘lines of business.’

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What is the future of QuickBooks?

If you are going to migrate from Desktop Enterprise, QBO-Plus or QBO-Advanced, you are probably looking at one or more of these ERP solutions (*along with others*):

- **Sage Intacct** – great if you are running business segments like various S-corps clustered under a C-corp, or numerous C-corps under common (majority) ownership. Many features streamline and enhance GAAP compliant reporting.
- **SysPro** – great for manufacturing businesses (with/wo direct sales) with personnel sophisticated to configure and run it. Typically, manufacturers looking for cost analysis of production operation, although operation time and payroll don't link-up.
- *And maybe a couple of more thrown in for good measure!!!*

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About our App Compare for QuickBooks

The comparisons used in today's webinar reflects just 18 of the nearly 50 features I reviewed, evaluated, compared and contrasted to QuickBooks Desktop and Online.

If you want to know how today's reviewed apps stack up overall, you need My QuickBooks App Comparisons.

But you must register for *Insightful Accountant's* new 'Premium Content' site "**Be Insightful**" in order to access my App Comparison 'Blue Papers'.

In addition, I'm working on an 'ERP' App Comparison 'Blue Paper' that will be released by "**Be Insightful**" very soon, so you don't want to miss out on that.

You can be included in the official release and my related ERP App Comparison webinar by joining '**Be Insightful**'...

Product	QuickBooks	QuickBooks	QuickBooks	Odoo	Patriot	Accounting	Xero	FreshBooks	Zoho Books	Sage 50
Features	DT Pro	DT Premier	Plus	Standard	Premium	Suite	Established	Premium	Elite	Quantum
Platform Type	On-Premise	On-Premise	Cloud	Cloud	Cloud	Cloud	Cloud	Cloud	Cloud	OP/Cloud
Backup/Restore	Yes-Asst	Yes-Asst	Automatic	Automatic	Automatic	Automatic	Automatic	Automatic	Automatic	Yes-Both
Budgeting	Yes	Yes	Yes	Yes	No	Yes	Yes	Yes	Yes	Yes
Contractor (1099) Track/Print	Yes	Yes	Yes	Odoo App	Yes	Yes	Yes	No	Yes	Yes
Custom Field Tracking	Yes	Yes	Yes	Yes	No	Yes	Optional	No	Limited	Yes
Customer Accessible Portal	No	No	No	Yes	No	Yes	Yes	Yes	Yes	No
eCommerce Connectivity	No	No	Yes (A)	Yes (A)	No	Optional	No	No	Yes	No
Dashboard Displays	Limited	Limited	Yes	Yes	Limited	Yes	Yes	Yes	Yes	Yes
Estimate/Quote Creation	Yes	Yes	Yes	Odoo App	Yes	Yes	Yes	Yes	Yes	Yes
Expense Tracking	Yes	Yes	Yes	Odoo App	Yes	Yes	Yes	Yes	Yes	Yes
Fixed Asset Tracking	No	Yes	Yes	Yes	No	Yes	No	No	Yes	Optional
Inventory Management	Limited	Yes	Limited	Odoo App	Limited	Yes	No	Yes	Yes	Yes
Location Tracking	Classes	Classes	Yes	Hierarchy	Yes	Yes	Optional	No	Yes	Yes
Mileage Tracking	Yes	Yes	Yes	Odoo App	No	Yes	Yes	Yes	Yes	Optional
Multi-company per subscription	Yes	Yes	Yes	Yes	No	Yes	No	Yes	Yes	Yes
Multi-currency Capable	Yes	Yes	Yes	Yes	No	Yes	Yes	Yes	Yes	Yes
Payments (via ACH)	Optional	Optional	Optional	Yes	Yes	Yes	Yes	Yes	Yes	Optional
Payroll Capable	QB Option	QB Option	QB Payroll	Odoo App	Patriot	AS Option	Via Gusto	Gusto Option	Zoho Option	Sage Payroll
Project Tracking	Yes	Yes	Yes	Odoo App	No	Yes	Yes	Yes	Yes	Yes
Purchase Order Tracking	Yes	Yes	Yes	Odoo App	No	Yes	Yes	Yes	Yes	Yes
Receipt Capture	Yes	Yes	Yes	Odoo App	Yes	Yes	Via Hubdoc	Yes	Yes	Optional
Sales Order Tracking	No	Yes	No	Odoo App	No	Yes	Optional	No	Yes	Yes
Time Tracking	Yes	Yes	QB Time	Odoo App	Via Payroll	Yes	Yes	Yes	Yes	Optional
User Access Controls	Yes	Yes	Yes	Yes	Yes	Yes	Yes	No	Yes	Yes
User Limit (w/o Added Cost)	3	5	5	Unlimited	Unlimited	Unlimited	Unlimited	2	15	40

You can only get the complete App Compare by requesting it in the next Polling Question.

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That's All Folks...

Thanks for Attending Today's Webinar

Portions of this webinar were recorded for replay; you will receive information about accessing the recording of this webinar following the completion of today's event.

A PDF version of today's webinar will also be made available to participants.

Please give our staff a couple of days to make the information, and your CPE Certificates available to you.

See you next time.

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